

BAC RESOLUTION NO. 2024-31

15 April 2024

DECLARING THE BID OF CEBU AIR, INC. AS THE LOWEST CALCULATED AND RESPONSIVE BID FOR THE PROCUREMENT OF SERVICES FOR DOMESTIC MAIL CONVEYANCE BY AIR FOR TWENTY (20) DESTINATIONS (RE-BIDDING) PURSUANT TO SECTION 34.4 OF THE 2016 REVISED IMPLEMENTING RULES AND REGULATIONS (IRR) OF R.A. 9184 AND RECOMMENDING THE AWARD OF THE CONTRACT FOR THE SAID PROJECT TO CEBU AIR, INC.

WHEREAS, the BAC in its Resolution No. 2024-11 dated 14 February 2024 resolved to declare a failure of bidding for the Procurement of Services for Domestic Mail Conveyance by Air for Twenty (20) Destinations pursuant to Section 35(b) of the 2016 Revised IRR of RA 9184 considering that all prospective bidders were declared ineligible;

WHEREAS, pursuant to Section 35.3 of the 2016 Revised IRR of RA 9184, the BAC shall conduct a re-bidding with re-advertisement and/or posting as provided for in Section 21.2 of the IRR of RA 9184;

WHEREAS, Section 21.2 of the 2016 Revised IRR of R.A. 9184 provides that the "Invitation to Bid" shall be advertised and/or posted at the following:

1. PhilGEPS website and the website of the procuring entity, if available;
2. Any conspicuous place in the premises of the procuring entity

WHEREAS, the BAC, in its Resolution No. 2024-17 dated 26 February 2024, resolved to approve the re-bidding and re-posting of Invitation to Bid commencing on 01 March 2024 for at least seven (7) consecutive days, with the complete schedule of activities, as follows:

Activities	Schedule
1. Issuance and availability of Bidding Documents	March 01, 2024 to March 19, 2024 from 8:00 A.M. to 5:00 P.M. and until 9:00 A.M. of March 20, 2024
2. Pre-Bid Conference	March 08, 2024 (Fri.) at 9:30 A.M.
3. Submission and receipt of the following: a. technical proposal b. financial proposal	March 20, 2024 (Wed.) until 9:00 A.M. only
4. Opening of Bids	March 20, 2024 (Wed.) at 9:30 A.M.
5. Bid Evaluation	Within seven (7) calendar days after receipt of bids
6. Post-qualification	Within twelve (12) calendar days after bid evaluation



WHEREAS, the BAC conducted the *Pre-bid Conference* for the Procurement of Services for Domestic Mail Conveyance by Air for Twenty (20) Destinations (Re-bidding) on 08 March 2024 in which two (2) bidders, All Transport Network Inc. and Airspeed Inc., attended the said conference;

WHEREAS, three (3) prospective bidders purchased the bidding documents for the said project as of the deadline for issuance of bidding documents on 20 March 2024 at 9:00 A.M., namely:

1. All Transport Network Inc.
2. Cebu Air, Inc., and
3. Ximex Delivery Express, Inc.

WHEREAS, all three (3) aforementioned bidders submitted their respective technical and financial proposals for the said project as of the deadline for submission and receipt of bids on 20 March 2024 at 9:00 A.M.;

WHEREAS, during the opening of bids for the Procurement of Services for Domestic Mail Conveyance by Air for Twenty (20) Destinations (Re-bidding) on 20 March 2024 and upon preliminary examination of the technical components submitted by the abovementioned bidders, only All Transport Network Inc. and Ximex Delivery Express Inc. were found to have passed the requirements mandated under R.A. No. 9184 and its 2016 Revised IRR using non-discretionary pass/fail criterion, as follows:

Requirements/Documents	NAME OF BIDDER/S		
	All Transport Network Inc.	Cebu Air, Inc.	Ximex Delivery Express, Inc.
(a) Legal Documents	Passed	Passed	Passed
(b) Technical Documents	Passed	Failed	Passed
(c) Financial Documents	Passed	Passed	Passed
RESULT / REMARKS	Passed	Failed	Passed

WHEREAS, the technical component of **Cebu Air, Inc.** was declared "failed" by the BAC during opening of bids in view of non-compliance with the requirements since they failed to indicate in the Secretary' Certificate an authority to sign and transact with the PHLPPost with regard to this procurement project;

WHEREAS, Cebu Air Inc. manifested during the opening of bids that they will file a Motion for Reconsideration (MR) with regard to the said decision of BAC;

WHEREAS, the financial component of Cebu Air Inc. was remained unopened by the BAC pending submission of its MR;

WHEREAS, upon preliminary examination of the financial proposals submitted by eligible bidders (All Transport Network Inc. and Ximex Delivery Express, Inc.), both bidders were also found to have passed the requirements mandated under R.A. No. 9184 and its Revised IRR using non-discretionary pass/fail criterion with the bid amount as read:

AREA CODE	NO	Destinations / Origin CMEC to and from	AIRPORT CODE	Est. Volume in KG	ABC per route	NAME OF BIDDER/S			
						All Transport Network, Inc.		Ximex Delivery Express, Inc.	
						BID / KG	Total Bid	BID / KG	Total Bid
						in PHP	in PHP	in PHP	in PHP
3	1	Basco	BSO	264	16,653.12	32.71	8,635.44	59.00	15,576.00
	2	Coron	USU	802	34,036.88	32.71	26,233.42	39.00	31,278.00
	3	Puerto Princesa	PPS	18,866	800,673.04	32.71	617,106.86	30.00	565,980.00
5	4	Cebu	CEB	345,213	12,617,535.15	32.83	11,333,342.79	29.00	10,011,177.00
	5	Tacloban	TAC	59,251	2,474,321.76	32.71	1,938,100.21	29.00	1,718,279.00
	6	Tagbilaran	TAG	30,002	1,252,883.52	32.71	981,365.42	29.00	870,058.00
6	7	Iloilo	ILO	88,340	3,386,072.20	32.71	2,889,601.40	29.00	2,561,860.00
	8	Bacolod	BCD	97,147	3,579,866.95	32.71	3,177,678.37	29.00	2,817,263.00
	9	Dumaguete	DGT	44,025	1,854,333.00	32.71	1,440,057.75	29.00	1,276,725.00
	10	Kalibo	KLO	13,586	401,602.16	29.55	401,466.30	27.00	366,822.00
	11	Roxas	RXS	15,095	544,778.55	31.76	479,417.20	29.00	437,755.00
7	12	Davao	DVO	369,459	16,123,190.76	36.35	13,429,834.65	33.00	12,192,147.00
	13	Gen. Santos	GES	63,635	3,264,475.50	36.35	2,313,132.25	33.00	2,099,955.00
	14	Cotabato	CBO	19,430	954,595.90	36.35	706,280.50	33.00	641,190.00
8	15	Cagayan De Oro	CGY	123,195	5,164,334.40	36.35	4,478,138.25	34.00	4,188,630.00
	16	Butuan	BXU	50,281	2,153,535.23	36.35	1,827,714.35	34.00	1,709,554.00
9	17	Zamboanga	ZAM	37,845	1,671,613.65	36.35	1,375,665.75	34.00	1,286,730.00
	18	Dipolog	DPL	17,190	785,926.80	36.35	624,856.50	34.00	584,460.00
	19	Ozamis	OZC	18,918	802,879.92	36.35	687,669.30	34.00	643,212.00
	20	Pagadian	PAG	13,001	552,152.47	36.35	472,586.35	34.00	442,034.00
TOTAL				1,425,545	58,435,460.96		49,208,883.06		44,460,685.00
Grand Total / % to ABC							84.21%		76.09%
Result / Remarks						Passed		Passed	

WHEREAS, Cebu Air Inc. filed its Motion for Reconsideration (MR) on 21 March 2024, which was received by the BAC on the same date;

WHEREAS, upon review and evaluation of the MR of Cebu Air Inc., the BAC resolved to **grant** the same in its Resolution No. 2024-24 dated 25 March 2024;

WHEREAS, since the MR of Cebu Air Inc. was granted by the BAC, the financial component of said bidder was scheduled to open on 03 April 2024, inviting all other concern bidders and observers;

WHEREAS, during the opening of financial component on 03 April 2024 and upon preliminary examination of the financial proposal submitted by Cebu Air Inc., the said bidder was found to have passed the requirements mandated under R.A. No. 9184 and its Revised IRR using non-discretionary pass/fail criterion with the bid amount as read

AREA CODE	NO	Destinations / Origin CMEC to and from	AIRPORT CODE	Est. Volume in KG	ABC per route	NAME OF BIDDER/S	
						Cebu Air, Inc. (opened on 03 Apr. 24)	
						BID / KG	Total Bid
						in PHP	in PHP
3	1	Basco	BSO	264	16,653.12	42.56	11,235.84
	2	Coron	USU	802	34,036.88	24.64	19,761.28
	3	Puerto Princesa	PPS	18,866	800,673.04	27.44	517,683.04
5	4	Cebu	CEB	345,213	12,617,535.15	24.64	8,506,048.32
	5	Tacloban	TAC	59,251	2,474,321.76	26.88	1,592,666.88
	6	Tagbilaran	TAG	30,002	1,252,883.52	25.20	756,050.40
6	7	Iloilo	ILO	88,340	3,386,072.20	25.20	2,226,168.00
	8	Bacolod	BCD	97,147	3,579,866.95	24.64	2,393,702.08
	9	Dumaguete	DGT	44,025	1,854,333.00	25.20	1,109,430.00
	10	Kalibo	KLO	13,586	401,602.16	19.04	258,677.44
	11	Roxas	RXS	15,095	544,778.55	23.52	355,034.40
7	12	Davao	DVO	369,459	16,123,190.76	29.12	10,758,646.08
	13	Gen. Santos	GES	63,635	3,264,475.50	30.80	1,959,958.00
	14	Cotabato	CBO	19,430	954,595.90	30.80	598,444.00
8	15	Cagayan De Oro	CGY	123,195	5,164,334.40	28.00	3,449,460.00
	16	Butuan	BXU	50,281	2,153,535.23	29.12	1,464,182.72
9	17	Zamboanga	ZAM	37,845	1,671,613.65	29.12	1,102,046.40
	18	Dipolog	DPL	17,190	785,926.80	30.24	519,825.60
	19	Ozamis	OZC	18,918	802,879.92	28.00	529,704.00
	20	Pagadian	PAG	13,001	552,152.47	28.00	364,028.00
TOTAL				1,425,545	58,435,460.96		38,492,752.48
Grand Total / % to ABC							65.87%
Result / Remarks							Passed

WHEREAS, after detailed evaluation of all financial proposals, the bid of **Cebu Air, Inc.** was declared by the BAC as the **Lowest Calculated Bid** for the said procurement project as per BAC Resolution No. 2024-26 dated 03 April 2024, as follows:

AREA CODE	NO	Destinations / Origin CMEC to and from	AIRPORT CODE	Est. Volume in KG	ABC per route	NAME OF BIDDER/S	
						Cebu Air, Inc.	
						BID / KG	Total Bid
						in PHP	in PHP
3	1	Basco	BSO	264	16,653.12	42.56	11,235.84
	2	Coron	USU	802	34,036.88	24.64	19,761.28
	3	Puerto Princesa	PPS	18,866	800,673.04	27.44	517,683.04

5	4	Cebu	CEB	345,213	12,617,535.15	24.64	8,506,048.32
	5	Tacloban	TAC	59,251	2,474,321.76	26.88	1,592,666.88
	6	Tagbilaran	TAG	30,002	1,252,883.52	25.20	756,050.40
6	7	Iloilo	ILO	88,340	3,386,072.20	25.20	2,226,168.00
	8	Bacolod	BCD	97,147	3,579,866.95	24.64	2,393,702.08
	9	Dumaguete	DGT	44,025	1,854,333.00	25.20	1,109,430.00
	10	Kalibo	KLO	13,586	401,602.16	19.04	258,677.44
	11	Roxas	RXS	15,095	544,778.55	23.52	355,034.40
7	12	Davao	DVO	369,459	16,123,190.76	29.12	10,758,646.08
	13	Gen. Santos	GES	63,635	3,264,475.50	30.80	1,959,958.00
	14	Cotabato	CBO	19,430	954,595.90	30.80	598,444.00
8	15	Cagayan De Oro	CGY	123,195	5,164,334.40	28.00	3,449,460.00
	16	Butuan	BXU	50,281	2,153,535.23	29.12	1,464,182.72
9	17	Zamboanga	ZAM	37,845	1,671,613.65	29.12	1,102,046.40
	18	Dipolog	DPL	17,190	785,926.80	30.24	519,825.60
	19	Ozamis	OZC	18,918	802,879.92	28.00	529,704.00
	20	Pagadian	PAG	13,001	552,152.47	28.00	364,028.00
TOTAL				1,425,545	58,435,460.96		38,492,752.48
Grand Total / % to ABC							65.87%
Result / Remarks						Lowest Calculated Bid	

AREA CODE	NO	Destinations / Origin CMEC to and from	AIRPORT CODE	Est. Volume in KG	ABC per route	NAME OF BIDDER/S			
						All Transport Network, Inc.		Ximex Delivery Express, Inc.	
						BID / KG	Total Bid	BID / KG	Total Bid
						in PHP	in PHP	in PHP	in PHP
3	1	Basco	BSO	264	16,653.12	32.71	8,635.44	59.00	15,576.00
	2	Coron	USU	802	34,036.88	32.71	26,233.42	39.00	31,278.00
	3	Puerto Princesa	PPS	18,866	800,673.04	32.71	617,106.86	30.00	565,980.00
5	4	Cebu	CEB	345,213	12,617,535.15	32.83	11,333,342.79	29.00	10,011,177.00
	5	Tacloban	TAC	59,251	2,474,321.76	32.71	1,938,100.21	29.00	1,718,279.00
	6	Tagbilaran	TAG	30,002	1,252,883.52	32.71	981,365.42	29.00	870,058.00
6	7	Iloilo	ILO	88,340	3,386,072.20	32.71	2,889,601.40	29.00	2,561,860.00
	8	Bacolod	BCD	97,147	3,579,866.95	32.71	3,177,678.37	29.00	2,817,263.00
	9	Dumaguete	DGT	44,025	1,854,333.00	32.71	1,440,057.75	29.00	1,276,725.00
	10	Kalibo	KLO	13,586	401,602.16	29.55	401,466.30	27.00	366,822.00
	11	Roxas	RXS	15,095	544,778.55	31.76	479,417.20	29.00	437,755.00
7	12	Davao	DVO	369,459	16,123,190.76	36.35	13,429,834.65	33.00	12,192,147.00
	13	Gen. Santos	GES	63,635	3,264,475.50	36.35	2,313,132.25	33.00	2,099,955.00
	14	Cotabato	CBO	19,430	954,595.90	36.35	706,280.50	33.00	641,190.00
8	15	Cagayan De Oro	CGY	123,195	5,164,334.40	36.35	4,478,138.25	34.00	4,188,630.00

	16	Butuan	BXU	50,281	2,153,535.23	36.35	1,827,714.35	34.00	1,709,554.00
9	17	Zamboanga	ZAM	37,845	1,671,613.65	36.35	1,375,665.75	34.00	1,286,730.00
	18	Dipolog	DPL	17,190	785,926.80	36.35	624,856.50	34.00	584,460.00
	19	Ozamis	OZC	18,918	802,879.92	36.35	687,669.30	34.00	643,212.00
	20	Pagadian	PAG	13,001	552,152.47	36.35	472,586.35	34.00	442,034.00
TOTAL				1,425,545	58,435,460.96		49,208,883.06		44,460,685.00
Grand Total / % to ABC							84.21%		76.09%
Result / Remarks						3 rd Lowest Calculated Bid		2 nd Lowest Calculated Bid	

WHEREAS, upon careful examination, evaluation, validation and verification of the technical and financial proposals and other required documents submitted by the bidder with the *Lowest Calculated Bid* for the said procurement project, the BAC, upon recommendation of its TWG, found that **Cebu Air, Inc.** passed all the criteria for post-qualification;

NOW, THEREFORE, FOR AND IN CONSIDERATION OF THE FOREGOING PREMISES, the PHLPost-BAC hereby resolves to declare the bid of **Cebu Air, Inc.** as the **Lowest Calculated and Responsive Bid** for the Procurement of Services for Domestic Mail Conveyance by Air for Twenty (20) Destinations (Re-bidding) with a total bid amount of **Thirty Eight Million Four Hundred Ninety-Two Thousand Seven Hundred Fifty-Two Pesos and Forty-Eight Centavos (Php 38,492,752.48)** pursuant to Section 34 of the 2016 Revised IRR of R.A. 9184;

RESOLVED, FINALLY, that BAC recommends to the Board of Directors to award the contract for the said procurement project to **Cebu Air, Inc.** with a total contract price of **Php 38,492,752.48** pursuant to Section 37.1 of the 2016 Revised IRR of R.A. 9184;

APPROVED, this 15th day of April 2024, Pasay City.

(o. b.)
ENGR. ELIEZER V. ROSALES
 Member


CAROL C. TERRADO
 Member


GUMERSINDO B. UMayAM, JR.
 Provisional Member


FREDERICK S. DOMINGO
 Provisional Member

(ON LEAVE)
PETER S. BARTOLOME
 Vice-Chairman


VALERIANO C. DELITO
 Member


ATTY. BENJIE S. YOTOKO, CPA
 Chairman