

OFFICE OF THE CORPORATE SECRETARY

SECRETARY'S CERTIFICATE

- 1. I am presently the Corporate Secretary of the Philippine Postal Corporation;
- 2. The Office of the Corporate Secretary holds office at the 3rd Floor, Manila Central Post Office Building, Magallanes Drive, Liwasang Bonifacio, Barangay 659-A, Ermita, Manila;
- 3. I am the custodian of the records of the Corporation, including the Minutes of Meetings and Resolutions;
- 4. In the 6th Regular Meeting of the Board held on September 16, 2020 via videoconference (Zoom Meeting with ID No. 9127791341) during which a quorum was present and acted throughout, Board Resolution No. 2020-56 was unanimously approved and adopted, as follows:

Board Resolution No. 2020 - 56

"APPROVING THE PERFORMANCE MONITORING REPORT OF THE PHILIPPINE POSTAL CORPORATION (PHLPost) FOR THE 2ND QUARTER OF CALENDAR YEAR 2020 THAT WILL BE SUBMITTED TO THE GOVERNANCE COMMISSION FOR GOCCS (GCG) AND ITS SUBSEQUENT UPLOADING IN THE CORPORATE WEBSITE."

RESOLVED, as it hereby resolves, to approve the Performance Monitoring Report of the Philippine Postal Corporation (PHLPost) for the 2nd Quarter of Calendar Year 2020 that will be submitted to the Governance Commission for GOCCS (GCG) and its subsequent uploading in the corporate website, a copy of the Execom Resolution No. 2020-36 dated 24 August 2020 being hereto attached and made an integral part of this resolution as Annex "A".

Issued this 21^{st} day of September 2020 at the City of Manila, Philippines.

ATTY. LINDEZA R. ROJERO-GAVINO

Corporate Secretary

PHILIPPINE POSTAL CORPORATION (PHLPost)

	Strategic Objective (SO)/ Strategic			2020 Annual		Quarter				
	Measure(SM)	Formula	Weight	Rating Scale	Target	Target	Actual	Rating	Remarks	
	SO 1 - Linked people with access to	communication servi	ces, delivery	l of goods and mei	rchandise, and provi	sion of postal pay	ments			
SOCIAL IMPACT	SM 1 - Postal Mail Traffic (Transactions Handled in Millions)	Actual Figure	8.0%	Actual / Target	69.49	34.75	14.37	3.31%		
S	Sub-Total > Social Impact		8.0%					3.31%		
	SO 2 - Continue postal service in the	community through	sustainable p	artnership with p	ublic and private en	tities				
	SM 2 - Number of Municipalities and Cities with Postal Access (out of a total of 1,628)	Number of Municipalities with PHLPost-operated, Local Government Unit (LGU)-operated or Private-operated postal outlet/s	5.0%	Actual / Target	18 additional cities and municipalities	NA	1	5.00%		
STAKEHOLDERS	SM 3 - Number of NGAs/NGOs partners for services	Actual Number of Partners	5.0%	Actual / Target	10	NA	6	5.0%	·	
	SO 3 - Enhance Postal Service experience of customers and partners through proactive customer service management									
	SM 4 - Percentage of Satisfied Customers	Number of Customers Who Rated Satisfactory or Very Satisfactory / Total Number of Customers Sampled	5.0%	Actual / Target 0% - If less than 80% a. Individual Customers = 3% b. Corporate Clients = 2%	90% (Using the GCG Enhanced Guidelines for the Conduct of the CSS)	NA	Procurement of 3rd Party Service Provider	5.00%		
	Sub-Total > Customers & Stakeholde	ers	15.0%					15.00%		

	Strategic Objective (SO)/ Strategic Measure(SM)	Formula	Weight	Rating Scale	2020 Annual Target	2nd Quarter						
						Target	Actual	Rating	Remarks			
	SO 4 - Ensure financial growth and efficiency through market sustainability and cost management											
	SM 5 - Revenues	Total Revenues	6.0%	Actual / Target	PhP4.076 B	2,038	915.58	2.70%				
FINANCIAL	SM 6 - Earnings before Interest, Taxes, Depreciation and Amortization	EBITDA Excluding Subsidies (Franking Privilege reimbursed from National Government and from non- shareholders)	6.0%	Actual / Target	PhP97.03 M	48.52	-227.76	0.00%				
	Sub-Total > Financial		12.0%					2.70%				
	SO 5 - Sustain the efficiency and reliability in the delivery of postal items and provision of payment services by quality processes and procedures											
	SM 7 - Express Post Delivery Performa											
	7.1. Domestic Express Post Delivery Performance, Committed Areas in Metro Metro Manila		7.0%	Actual / Target	90% of items delivered within 1 day after posting	90% of items delivered within 1 day after posting	Monitoring Activities in Areas were suspended since March 2020 due to	0.00%				
SSES	7.2. Domestic Express Post Delivery Performance, Committed Areas outside of Metro Manila	Percentage of Postal Items Delivered within the Standard Turnaround Time	7.0%	Actual / Target	90% of items delivered within 3 days after posting	90% of items delivered within 3 days after posting		0.00%				
NAL PROCESSES	7.3. International Express Post Delivery Performance, Committed Areas handled by Express Mail Exchange Department		7.0%	Actual / Target	95% of items delivered within 1 day after Customs clearance	95% of items delivered within 1 day after Customs clearance		0.00%	-			
INTERNAL	7.4. International Express Post Delivery Performance, Committed Areas outside of those handled by Express Mail Exchange Department		7.0%	Actual / Target	95% of items delivered within 3 days after Customs clearance	95% of items delivered within 3 days after Customs clearance	COVID-19 pandemic	0.00%				
	SM 8 - International Parcel Post Delivery Performance		4.0%	Actual / Target	85% of items delivered within 7 days after Customs clearance	85% of items delivered within 7 days after Customs clearance		0.00%				

S	rategic Objective (SO)/ Strategic				2020 Annual	2nd Quarter					
	Measure(SM)	Formula	Weight	Rating Scale	Target	Target	Actual	Rating	Remarks		
	SM 9 - Letter Post Delivery Performance										
	9.1. Domestic Ordinary Letter Post Delivery Performance		7.0%	Actual / Target	85% of items delivered within 7 days after posting	85% of items delivered within 7 days after posting	Monitoring Activities in Areas were suspended since March 2020 due to COVID-19 pandemic	0.00%			
	9.2.Domestic Registered Letter Post Delivery Performance		7.0%	Actual / Target	85% of items delivered within 7 days after posting	85% of items delivered within 7 days after posting		0.00%			
ES	9.3. International Letter Post Delivery Performance		4.0%	Actual / Target	85% of items delivered within 7 days after Customs clearance	85% of items delivered within 7 days after Customs clearance		0.00%			
SS	SO 6 - Uphold postal service integrity by implementing QMS in the postal processes										
INTERNAL PROCESSES	SM 10 - ISO Certification	ISO Certification of Frontline Services	5.0%	All or Nothing	ISO 9001:2015 Certification of Post Offices within the City of Manila and in the Offices of Exchange	NA	Revision of Operating Procedures	5.00%			
_	SO 7 - Improve efficiencies in the Postal Service through innovation and ICT										
	SM 11. Percentage of PHLPost- Operated Postal Outlets with Enabled Track and Trace	Number of PHLPost- operated Postal Outlets with Internet Connectivity Enabling Track and Trace / Total Number of PHLPost- Operated Postal Outlets	5.0%	Actual / Target	70%	NA	55%	5.00%			
	Sub-Total > Internal Processes		60.0%					10.00%	0		

9	Strategic Objective (SO)/ Strategic	Formula	Weight	Rating Scale	2020 Annual Target	2nd Quarter						
	Measure(SM)					Target	Actual	Rating	Remarks			
	O 8 - Manage organizational competencies through the implementation of competency-based human resource management systems											
LEARNING & GROWTH		Personnel meeting Required Competencies / Total Number of		Actual / Target a. 2.5% b.1.5%	a. 100% of Frontline Personnel Meeting Required Technical Competencies	NA	Implementation was discontinued due to Covid 19 pandemic, however, ongoing plans using online skills training being considered.	2.5%				
					b. 35% of Frontline Personnel Meeting Required Organizational and Leadership Competencies	NA	Implementation was discontinued due to Covid 19 pandemic, however, ongoing plans using online skills training being considered.	1.5%				
					c. Establish Baseline on Competency of Supervisors in the Operations Group	NA	Continuous gathering of data in the areas. Forms were already submitted to the areas for distribution to operation groups.	1.0%				
	Sub-Total > Learning & Growth		5.0%					5.00%				
T	AL RATING		100.0%					36.00%				

DONABEL A. ASUNCION Manager, Corporate Planning Department	Date:	MAURA M. BAGHARI-REGIS APMG for Administration and Finance	Date:
Approved by:			
JOEL L. OTARRA Postmaster General & CEO	Date:	NORMAN N. FULGENCIO Chairman, Board of Directors	Date: